



Another Newsletter?

D.I.F.F.E.R.E.N.T to the multitude of promotional mailings you receive day by day the new ratiolab®-News won't serve as a promotional tool. In fact we want to inform you about latest news on ratiolab® as well as background information and useful sales arguments for new and existing products.

Within the recent years ratiolab® developed rapidly from a trading company towards a well-established manufacturer for laboratory disposables. Our dynamic growth we owe you - our true partners but also our keen and highly motivated team.

Be part of our development and see behind the curtain of ratiolab®!

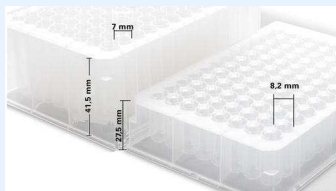


A failing Micro Test Plate can result in costs as high as a family home!

Unbelievable, but true! The results of a complex research project stored in a micro test plate can be as expensive as that. Therefore reliable quality and accuracy of these mass products is crucial. However, the multitude of plates in the market makes it hard to choose for customers.

A special characteristic is offered by our 1.2ml Low Profile Deep-Well-Blocks: At the same standardized base dimension (SBS) they are one third lower as conventional 96-Deep-Well-Plates.

Hence storage capacity is optimized by more than 30% which is of essential importance for storage in expensive carriers (e.g. Cryo vessels). The mouths of the wells are approx. 20% wider than those of conventional plates while their special shape avoids cross-contamination. Due to their design they are more accurate and save to use in pipette robot systems and ideal for High-Throughput-Screening (HTS) applications.



- Specialty: SBS, but space saving!
- Material: super-transparent PP
- Inertness: highly chemically inert (e.g. DMSO)
- Temperature: -80° to 121°C
- Volumes: available in 0.3ml, 1.2ml & 2.0ml

Application Areas: e.g. Pharmaceutical Research, Biotechnological Research & Medical Diagnostics

ratiolab® Pipette Reservoirs

Our Liquid Handling family grew by an additional member: The new ratiolab® pipette reservoirs are ideal for applications of repetitive aspiration of single- or multi-channel pipettes.

Obtainable in three application-oriented models in volumes ranging from 8x25ul and 50ml to 150ml. Available with or without graduation, gamma-sterilized (in single packages or packs of 5pcs) and unsterile (in packs of 100pcs).



Features:

- Stackable: space saving
- Safe: broad base for solid standing
- Ecological: nearly complete sample withdrawal
- Recyclable: Material = Polystyrene (PS)
- Quality: 100% Made in Germany



Find your *potential customers* in microbiology or pharmaceutical research as well as everywhere where multi-channel pipettes are in usage.

Available as of April 2010!

Fairs & Events:



Munich, 23. - 26.03.2010
hall B1, booth 403



Stuttgart, 23. - 25.03.2010
hall 8, booth 2730



Dresdner Labortage

Dresden, 15. - 16.06.2010
hall 8, booth 2730



**Next Issue:
Summer 2010**

„Your efforts attracted our attention!“

... titled the letter of the Oskar-Patzelt-Foundation we received in the beginning of February 2010. With the nomination to the 16th „Großen Preis des Mittelstandes“ (engl. *Competition of Medium-Sized Companies*) ratiolab reaches the first stage of this German-wide, multi-industry competition to which we have been nominated by the city of Dreieich.

Since 1994 this competition is announced yearly. The initiator, Oskar-Patzelt-foundation, thereby cooperates tightly with political and economic representatives. Their objective is to honor entrepreneurial responsibility, diligence and innovation. In doing so they evaluate the participants according to the five criteria illustrated beside.



The team of ratiolab® appreciates the nomination and is looking forward to a exciting further competition.

Ratiolab GmbH

Am Siebenstein 6-10
63303 Dreieich
Tel. +49 6103 30025 0
Fax. +49 6103 30025 66
www.ratiolab.com

You don't want to receive the ratiolab®-News in future?

Tell us by email to newsletter@ratiolab.com.